

Prices 2009

Prices effective from 6th April 2009

December 2008



© Royal Mail 2008

Royal Mail is a trading name of Royal Mail Group Ltd. Registered number 4138203.

Contents

	Page No
1. Public Tariff _____	3
2. Volume Related Discounts (VRDs) for STL account mail _____	3
3. Recorded (Signed for) _____	4
4. Standard Parcels _____	4
5. Special Delivery _____	5
6. Cleanmail _____	6
7. Cleanmail Plus _____	6
8. Cleanmail Advance _____	6
9. Volume Related Discounts (VRDs) for Cleanmail, Cleanmail Plus and Cleanmail Advance _____	7
10. Packetpost & Packetsort _____	7
11. Packetsort Plus _____	8
12. Volume Related Discounts for Packetpost, Packetsort & Packetsort Plus _____	8
13. Packetpost Returns _____	9
14. Automated Standard Tariff Large Letter _____	9
15. Volume Related Discounts for Automated Standard Tariff Large Letter _____	9
16. Mailsort 120 & Mailsort 700 _____	10
17. Mailsort 1400 _____	12
18. Sustainable Mail _____	14
19. Term Contract _____	14
20. Mailsort Light _____	14
21. Mailmedia _____	14
22. Walksort _____	15
23. Presstream and Presstream Walksort _____	16
24. Presstream Profile Price Discounts _____	17
25. Presstream 250k line _____	18
26. Minimum Order Value _____	19
27. Response Services _____	20
28. International Services _____	21
29. International Response Services _____	25
30. Contract Airsure _____	25
31. Royal Mail handling fee for collection of HMRC Charges _____	26
32. Business Collections _____	26
33. PO Box Service _____	27
34. Redirection _____	27
35. Keepsafe _____	27
36. Other delivery and collection services _____	28
37. Selectapost _____	28
38. Presorted Delivery and Early Extraction _____	28
39. Postal Voting _____	28
40. Business Mail Secure _____	28
41. DVD Packaging _____	28
42. Big Book _____	28
43. Royal Mail Heavyweight _____	29
44. Royal Mail Pouch Services _____	29
45. Ministerial Pouches _____	29
46. Admail _____	29
47. Stamps and Stamp Rolls _____	30

48.	Pre-Paid Envelopes _____	31
49.	Special Delivery Pre-Paid Envelopes _____	31
50.	International Pre-Paid Airpacks _____	31
51.	Airletters _____	31
52.	International Stamps _____	32
53.	HM Forces Airmail _____	32
54.	BFPO Special Delivery using own envelope _____	32
55.	BFPO Special Delivery using C4 or C5 Special Delivery envelopes _____	32
56.	BFPO Special Delivery using C3 Special Delivery envelopes _____	33
57.	BFPO Recorded fee _____	33

1. Public Tariff

Format	Weight	First Class		Second Class	
		Stamps/Online Postage	Franking/Account	Stamps/Online Postage	Franking/Account
		Price	Price	Price	Price
Letter	0-100g	39p	36p	30p	25p
Large Letter	0-100g	61p	50p	47p	40p
	101-250g	90p	72p	76p	59p
Packet	251-500g	124p	104p	104p	85p
	501-750g	177p	151p	151p	123p
	0-100g	128p	120p	108p	100p
	101-250g	162p	149p	141p	130p
	251-500g	214p	180p	185p	150p
	501-750g	265p	223p	224p	182p
	751-1000g	325p	270p	270p	218p
	1001-1250g	445p	376p	Not applicable Please note items heavier than 1000g cannot be sent Second Class	
	1251-1500g	515p	442p		
	1501-1750g	585p	507p		
	1751-2000g	655p	566p		
	2001-4000g	822p	739p		
	Each additional 2kg or part thereof	280p	252p		

2. Volume Related Discounts (VRDs) for STL account mail

Volume thresholds per day

Format	Band 1	Band 2	Band 3	Band 4	Band 5
Letter	0-999	1000-2499	2500-7499	7500-19999	20000+
Large Letter	0-249	250-749	750-1999	2000-4999	5000+
Packet	0-99	100-249	250-749	750-1999	2000+

Discounts*

Format	Band 1	Band 2	Band 3	Band 4	Band 5
Letter	0.0%	1.5%	3.0%	4.5%	5.5%
Large Letter	0.0%	1.5%	3.0%	4.5%	5.5%
Packet	0.0%	1.5%	3.0%	4.5%	5.5%

* discount is applicable on mailings from the same site and cannot be aggregated across product, class or format and are for account customers only.

3. Recorded (Signed for)

	Recorded (Signed for) fee
Price	75p

VRDs are applicable on the basic postage element of mailings that have a Recorded (Signed for) fee

4. Standard Parcels

	Standard Parcels					
Not over	2kg	4kg	6kg	8kg	10kg	20kg
Price	£4.41	£7.06	£9.58	£11.74	£12.61	£14.69

	Compensation per Parcel	
Level	Compensation	Price
1	£100	£1.00
2	£250	£2.25
3	£500	£3.50

5. Special Delivery

Special Delivery 9.00am

Weight	Stamps / Online Postage			Franking / Account		
Not over	Compensation for loss or damage			Compensation for loss or damage		
	Up to £50	Up to £1000	Up to £2500	Up to £50	Up to £1000	Up to £2500
100g	£10.85	£12.35	£13.80	£10.65	£12.15	£13.60
500g	£12.65	£14.15	£15.60	£12.45	£13.95	£15.40
1kg	£14.75	£16.25	£17.70	£14.35	£15.85	£17.30
2kg	£18.30	£19.80	£21.25	£17.80	£19.30	£20.75

Special Delivery Next Day

Weight	Stamps / Online Postage			Franking / Account		
Not over	Compensation for loss or damage			Compensation for loss or damage		
	Up to £500	Up to £1000	Up to £2500	Up to £500	Up to £1000	Up to £2500
100g	£4.95	£5.80	£7.40	£4.80	£5.65	£7.25
500g	£5.40	£6.25	£7.85	£5.20	£6.05	£7.65
1kg	£6.70	£7.55	£9.15	£6.35	£7.20	£8.80
2kg	£8.65	£9.50	£11.10	£8.15	£9.00	£10.60
10kg	£21.65	£22.50	£24.10	£20.65	£21.50	£23.10

Consequential Loss fees for Special Delivery 9.00am and Next Day (optional additional cover)	
Compensation	Price
£1,000	£1.70
£2,500	£2.20
£5,000	£2.90
£7,500	£3.60
£10,000	£4.30

Special Delivery Saturday Guarantee	Price
Stamp & Meter additional price per item	£2.20
Account - % Friday mailings	
Up to 25%	£0.05
26% - 50%	£1.00
51% - 75%	£1.50
76% - 100%	£2.00

Special Delivery Late Access Next Day	Price
Monthly fee	£890.00
Additional per item price	
Up to 100g	£0.26
101g - 500g	£0.28
501g - 1000g	£0.30
1001g - 2000g	£0.34
2001g - 10000g	£0.36

Special Delivery Late Access 9am	Price
Monthly fee	£890.00
Additional per item price	
Up to 100g	£0.30
101g - 500g	£0.32
501g - 1000g	£0.34
1001g - 2000g	£0.38

6. Cleanmail

		First Class		Second Class	
		Cleanmail OCR	Cleanmail CBC	Cleanmail OCR	Cleanmail CBC
Format	Weight	Price	Price	Price	Price
Letter	0-100g	33.1p	32.4p	23.0p	22.5p

7. Cleanmail Plus

		First Class		Second Class	
		Cleanmail Plus OCR	Cleanmail Plus CBC	Cleanmail Plus OCR	Cleanmail Plus CBC
Format	Weight	Price	Price	Price	Price
Letter	0-100g	32.0p	31.3p	22.3p	21.8p

8. Cleanmail Advance

		First Class	Second Class
Format	Weight	Price*	Price*
Letter	0-100g	31.3p	21.8p

* items that do not meet the Cleanmail Advance specification will be charged at full STL account rate.

9. Volume Related Discounts (VRDs) for Cleanmail, Cleanmail Plus and Cleanmail Advance

	Band 1	Band 2	Band 3	Band 4	Band 5
Volume Threshold	0-999	1000-2499	2500-7499	7500-19999	20000+
Discounts*	0.0%	1.5%	3.0%	4.5%	5.5%

*For account customers only on Cleanmail & Cleanmail Plus and account and Meter customers for Cleanmail Advance

10. Packetpost & Packetsort

Packetpost		First Class	Second Class
Format	Weight	Price	Price
Letter	0-100g	Customers are recommended to use Public Tariff for Letters	
Large Letter	0-100g	46.8p	37.4p
	101-250g	67.3p	55.2p
	251-500g	93.6p	76.5p
Packet	501-750g	135.9p	110.7p
	0-100g	112.2p	93.5p
	101-250g	139.3p	121.6p
	251-500g	162.0p	135.0p
	501-750g	200.7p	163.8p
	751-1000g	243.0p	196.2p
	1001-1250g	270.0p	215.0p
	1251-1500g	307.0p	245.0p
	1501-1750g	344.0p	275.0p
	1751-2000g	381.0p	305.0p
	2001-20000g	For each additional 250g add 28.0p	n/a

Packetsort 8		First Class	Second Class
Format	Weight	Price	Price
Letter	0-100g	Customers are recommended to use Public Tariff for Letters	
Large Letter	0-100g	44.9p	35.9p
	101-250g	64.6p	53.0p
	251-500g	89.9p	73.4p
Packet	501-750g	130.5p	106.3p
	0-100g	107.7p	89.8p
	101-250g	133.7p	116.7p
Packet	251-500g	155.5p	129.6p
	501-750g	192.7p	157.2p
	751-1000g	233.3p	188.4p
Packet	1001-1250g	259.2p	206.4p
	1251-1500g	294.7p	235.2p
	1501-1750g	330.2p	264.0p
	1751-2000g	365.7p	292.8p
	2001-20000g	For each additional 250g add 26.9p	n/a

11. Packetsort Plus

Discounts off Packetpost prices for greater sortation levels will remain as per April 08, between 4% and 9.1%

12. Volume Related Discounts for Packetpost, Packetsort & Packetsort Plus

Volume thresholds per day

Format	Band 1	Band 2	Band 3	Band 4	Band 5
Large Letter	0-249	250-749	750-1999	2000-4999	5000+
Packet	0-99	100-249	250-749	750-1999	2000+

Discounts

Format	Band 1	Band 2	Band 3	Band 4	Band 5
Large Letter	0.0%	1.5%	3.0%	4.5%	5.5%
Packet	0.0%	1.5%	3.0%	4.5%	5.5%

13. Packetpost Returns

Packetpost Returns	First Class	Second Class
Weight	Price	Price
0-100g	117.2p	98.5p
101-250g	144.3p	126.6p
251-500g	167.0p	140.0p
501-750g	205.7p	168.8p
751-1000g	248.0p	201.2p
1001-1250g	275.0p	220.0p
1251-1500g	312.0p	250.0p
1501-1750g	349.0p	280.0p
1751-2000g	386.0p	310.0p
2001-20000g	For each additional 250g add 28.0p	For each additional 250g add 23.0p*

* Second Class Packetpost Returns items have a maximum weight limit of 5kg

14. Automated Standard Tariff Large Letter

		First Class	Second Class
Format	Weight	Price	Price
Large Letter*	50 - 100g	42.0p	33.6p
	101-250g	60.5p	49.6p
	251-500g	87.4p	71.4p
	501-750g	126.8p	103.3p

*envelope size: max 324mm x 229mm – min 229mm x 162mm, maximum weight 750g – minimum 50g, max item thickness 10mm – minimum 1mm. Minimum posting of 250 items per day

From Monday 6th April ASTLL will be available for account customers only

15. Volume Related Discounts for Automated Standard Tariff Large Letter

	Band 1	Band 2	Band 3	Band 4	Band 5
Volume Threshold	0-249	250-749	750-1999	2000-4999	5000+
Discounts*	0.0%	1.5%	3.0%	4.5%	5.5%

*For account customers only

16. Mailsort 120 & Mailsort 700

Table 1 - Full price

	Mailsort 1		Mailsort 2		Mailsort 3	
	full price	per gram increment	full price	per gram increment	full price	per gram increment
Letters 0 - 100g	34.2p	n/a	23.8p	n/a	21.4p	n/a

Table 2 - Sortation and machineability discount

	Mailsort 1		Mailsort 2		Mailsort 3	
	direct items	residue items	direct items	residue items	direct items	residue items
MS 120 OCR Letter	17%	n/a	17%	n/a	17%	n/a
MS 120 CBC Letter	18%	n/a	18%	n/a	18%	n/a
MS 700 CBC Letter	19.3%	12%	19.3%	12%	19.3%	12%

Table 3 - Volume Related Discount (VRD)

	Volume Band	Number of direct items	Mailsort 1		Mailsort 2		Mailsort 3	
			direct items	residue items	direct items	residue items	direct items	residue items
Letter	Letter	0 - 19999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Letter 20	20000 - 39999	1.5%	0.0%	1.5%	0.0%	1.5%	0.0%
	Letter 40	40000 - 79999	3.5%	0.0%	3.5%	0.0%	3.5%	0.0%
	Letter 80	80000 - 119999	4.5%	0.0%	4.5%	0.0%	4.5%	0.0%
	Letter 120	120000 +	5.3%	0.0%	5.3%	0.0%	5.3%	0.0%

Calculating the price of your mailing

Step 1: Find the full price for the service from table 1

Step 2: Identify the appropriate sortation and machineability discounts from table 2

Step 3: Add to the sortation and machineability discount the applicable volume related discount from table 3

Step 4: Apply the aggregate discount to the full price to calculate the item price for direct and residue items.

Step 5: Multiply the direct and residue prices by the number of items in each category.

Step 6: Add the direct and residue values together to calculate the total transaction price.

Worked example

A Mailsort 3 700 posting of 102,439 letters weighing 72g each.
98,277 of these are directs and 4,162 are residues.

- **Step 1:** The full price for a Mailsort 3 700 Letter = 21.4p from table 1
- **Step 2:** Sortation and machineability discount for direct = 19.3% from table 2
Sortation and machineability discount for residue= 12% from table 2
- **Step 3:** VRD from table 3 = 4.5%, added to the direct discount of 19.3% the total discount for direct items now becomes 23.8%. There is no VRD discount for residues.
Therefore, the total discount for residue items is 12%
- **Step 4:** Price of directs = $21.4p * (100\% - 23.8\%) = 16.3068p$
Price of residues = $21.4p * (100\% - 12\%) = 18.832p$
- **Step 5:** Total price of directs in mailing = $(16.3068p * 98,277) / 100 = £16,025.83$
Total price of residues in mailing = $(18.832p * 4162) / 100 = £783.79$
- **Step 6:** Total price for mailing = $£16,025.83 + £783.79 = £16,809.62$

17. Mailsort 1400

Table 1 - Full prices and per gram increments

	Mailsort 1		Mailsort 2		Mailsort 3	
	full price	per gram increment	full price	per gram increment	full price	per gram increment
Letter 0 - 100g	34.5p	n/a	24.1p	n/a	21.1p	n/a
Large Letter 0 - 100g	42.6p	n/a	31.1p	n/a	25.8p	n/a
Large Letter 101 - 250g	47.3p	n/a	39.9p	n/a	32.6p	n/a
Large Letter 251 - 750g	47.3p	0.1548p	39.9p	0.1370p	32.6p	0.1144p
Packet 0 - 100g	102.3p	n/a	88.5p	n/a	77.0p	n/a
Packet 101 - 250g	109.0p	n/a	93.5p	n/a	81.3p	n/a
Packet 251 - 1000g	109.0p	0.1256p	93.5p	0.1150p	81.3p	0.1026p
Packet 1001 - 2000g	240.0p	0.1403p	200.0p	0.1150p	180.0p	0.1035p
A3 Packet 0 - 100g	82.0p	n/a	70.8p	n/a	60.5p	n/a
A3 Packet 101 - 250g	87.5p	n/a	74.8p	n/a	63.6p	n/a
A3 Packet 251 - 750g	87.5p	0.1346p	74.8p	0.1200p	63.6p	0.1104p

Table 2 - Sortation Discounts

	Mailsort 1		Mailsort 2		Mailsort 3	
	direct items	residue items	direct items	residue items	direct items	residue items
Letter	9%	6%	9%	6%	9%	6%
Large Letter	11%	6%	11%	6%	11%	6%
Packet	15%	9%	15%	9%	15%	9%
A3 Packet	15%	9%	15%	9%	15%	9%

Table 3 - Volume Related Discounts

	Volume Band	Number of direct items	Mailsort 1		Mailsort 2		Mailsort 3	
			direct items	residue items	direct items	residue items	direct items	residue items
Letter	Letter	0 - 19999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Letter 20	20000 -39999	1.0%	0.0%	1.0%	0.0%	1.5%	0.0%
	Letter 40	40000 -79999	2.5%	0.0%	2.5%	0.0%	3.5%	0.0%
	Letter 80	80000 -119999	4.0%	0.0%	4.0%	0.0%	4.5%	0.0%
	Letter 120	120000 +	4.5%	0.0%	4.5%	0.0%	5.3%	0.0%
Large Letter	Large Letter	0 - 9999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Large Letter 10	10000 - 19999	1.0%	0.0%	1.0%	0.0%	1.5%	0.0%
	Large Letter 20	20000 - 39999	2.5%	0.0%	2.5%	0.0%	3.5%	0.0%
	Large Letter 40	40000 - 59999	4.0%	0.0%	4.0%	0.0%	4.5%	0.0%
	Large Letter 60	60000 +	4.5%	0.0%	4.5%	0.0%	5.3%	0.0%
Packet & A3 Packet	Packet	0 - 4999	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Packet 5	5000 - 7999	1.0%	0.0%	1.0%	0.0%	1.5%	0.0%
	Packet 8	8000 - 11999	2.5%	0.0%	2.5%	0.0%	3.5%	0.0%
	Packet 12	12000 - 19999	4.0%	0.0%	4.0%	0.0%	4.5%	0.0%
	Packet 20	20000 +	4.5%	0.0%	4.5%	0.0%	5.3%	0.0%

Calculating the price of your mailing

- **Step 1:** Find the full price for the items you are mailing. If the item weighs more than 250g, then an incremental price should be added to the full price based on the exact weight of the item.
The incremental price is calculated as the incremental weight in grams above 250g (or above 1000g if the item is heavier than 1000g), multiplied by the gram price increment. The result is rounded to 1/10th of a penny.
- **Step 2:** Identify the appropriate sortation and machineability discounts from table 2
- **Step 3:** Add to the sortation and machineability discount the applicable volume related discount from table 3
- **Step 4:** Apply the aggregate discount to the full price to calculate the item price for direct and residue items.
- **Step 5:** Multiply the direct and residue prices by the number of items in each category.
- **Step 6:** Add the direct and residue values together to calculate the total transaction price.

Worked example

A Mailsort 2 1400 posting of 102,439 Large letters weighing 302g each.
98,277 of these are directs and 4162 are residues.

- **Step 1:** The full price = 39.9p + ((302 - 250) * 0.1370) = 47.02 rounded = 47.0p
- **Step 2:** direct discount = 11%, residue discount = 6% from table 2
- **Step 3:** VRD from table 3 = 4.5%, added to the direct discount of 11% the total discount for direct items now becomes 15.5%
- **Step 4:** Price of directs = 47.0p * (100%-15.5%) = 39.715p
Price of residues = 47.0p * (100%-6%) = 44.18p
- **Step 5:** Price of directs in mailing = (39.715p * 98,277)/100 = £39,030.71
Price of residues in mailing = (44.18p * 4162)/100 = £1,838.77
- **Step 6:** Total for this mailing = £39,030.71 + £1,838.77 = £40,869.48

18. Sustainable Mail

Table 1 Sustainable Mail Entry Level pricing structure

	Mailsort 120 & 700		Mailsort 1400	
	direct	residue	direct	residue
Letter 0 - 100g	2.00%	2.00%	2.00%	1.90%
Large Letter 0 - 100g	n/a	n/a	1.60%	1.45%
Large Letter 101 - 250g	n/a	n/a	1.20%	1.05%
Large Letter 251 - 750g	n/a	n/a	1.20%	1.05%

Table 2 Sustainable Mail Intermediate Level pricing structure

	Mailsort 120 & 700		Mailsort 1400	
	direct	residue	direct	residue
Letter 0 - 100g	4.70%	4.70%	4.70%	4.40%
Large Letter 0 - 100g	n/a	n/a	3.75%	3.45%
Large Letter 101 - 250g	n/a	n/a	2.80%	2.55%
Large Letter 251 - 750g	n/a	n/a	2.80%	2.55%

Calculating the price of Sustainable mail

- **Step 1:** Calculate the Mailsort 120, 700 or 1400 price for the service you are using (Sustainable Mail is not available on the packet format or non-Mailsort services).
- **Step 2:** If you meet the Entry Level specification for Sustainable Mail, then reduce the Mailsort price by the amount shown in Table 1.
- **Step 3:** If instead you meet the Intermediate specification for Sustainable Mail, then reduce the Mailsort price by the amount shown in Table 2.

19. Term Contract

Product and Class of service*	Contract duration	
MS120-1, MS120-2, MS120-3, MS700-1, MS700-2, MS700-3, MS1400 -1, MS1400-2, MS1400-3	1 Year	2 Year
Discount (per year)	1.40%	2.00%

*minimum annual volume of 1 million mail items applies per product and class of service contracted

20. Mailsort Light

The discount for Mailsort Light is 4.5p per item.

21. Mailmedia

See pricing calculator at: www.royalmail.com/mailmedia

Table 1 Full prices and per gram increments

	Walksort 1		Walksort 2	
	full price	per gram increment	full price	per gram increment
Letter 0 - 100g	34.5p	n/a	24.1p	n/a
Large Letter 0 - 100g	42.6p	n/a	31.1p	n/a
Large Letter 101 - 250g	47.3p	n/a	39.9p	n/a
Large Letter 251 - 750g	47.3p	0.1548p	39.9p	0.1370p
Packet 0 - 100g	n/a	n/a	n/a	n/a
Packet 101 - 250g	n/a	n/a	n/a	n/a
Packet 251 - 1000g	n/a	n/a	n/a	n/a
Packet 1001 - 2000g	n/a	n/a	n/a	n/a
A3 Packet 0 - 100g	82.0p	n/a	70.8p	n/a
A3 Packet 101 - 250g	87.5p	n/a	74.8p	n/a
A3 Packet 251 - 750g	87.5p	0.1346p	74.8p	0.1200p

Table 2 Sortation discounts

	Walksort 1		Walksort 2	
	direct items	residue items	direct items	residue items
Letter	31.5%	n/a	31.5%	n/a
Large Letter	34.0%	n/a	34.0%	n/a
Packet	n/a	n/a	n/a	n/a
A3 Packet	34.0%	n/a	34.0%	n/a

Volume Related Discounts

There are no volume related discounts available on Walksort.

Calculating the price of your mailing

- o Follow the steps shown for Mailsort 1400, except that step 3 should be ignored as there are no VRD available on Walksort.

23. Presstream and Presstream Walksort

Table 1 Full prices and per gram increments

	Presstream 1		Presstream 2	
	full price	per gram increment	full price	per gram increment
Letter 0 - 100g	n/a	n/a	n/a	n/a
Large Letter 0 - 100g	39.8p	n/a	28.8p	n/a
Large Letter 101 - 250g	42.9p	n/a	36.2p	n/a
Large Letter 251 - 750g	42.9p	0.1316p	36.2p	0.1147p
Packet 0 - 100g	91.1p	n/a	79.2p	n/a
Packet 101 - 250g	96.5p	n/a	83.7p	n/a
Packet 251 - 1000g	96.5p	0.0801p	83.7p	0.0708p
Packet 1001 - 2000g	157.0p	0.1207p	137.0p	0.1093p
A3 Packet 0 - 100g	63.8p	n/a	55.4p	n/a
A3 Packet 101 - 250g	67.9p	n/a	58.7p	n/a
A3 Packet 251 - 750g	67.9p	0.1140	58.7p	0.1009p

Table 2 Sortation discounts for Presstream

	Presstream 1		Presstream 2	
	direct items	residue items	direct items	residue items
Letter	n/a	n/a	n/a	n/a
Large Letter	11%	6%	11%	6%
Packet	15%	9%	15%	9%
A3 Packet	15%	9%	15%	9%

Sortation discounts are not available for Presstream Premium

Table 3 Sortation discounts for Presstream Walksort

	Presstream Walksort 1		Presstream Walksort 2	
	direct items	residue items	direct items	residue items
Letter	n/a	n/a	n/a	n/a
Large Letter	16.5%	n/a	16.5%	n/a
Packet	20.5%	n/a	20.5%	n/a
A3 Packet	20.5%	n/a	20.5%	n/a

Volume Related Discounts

Volume related discounts are not available for Presstream or Presstream Walksort.

Calculating the price of your mailing

- Follow the steps shown for Mailsort 1400 as relevant, except that step 3 should be ignored as there are no VRDs available on Presstream or Presstream Walksort

24. Presstream Profile Price Discounts

Profile discount % = A x B

A (%) = ((number of Direct Selection items going to qualifying postcodes / the total number of Direct Selection items) x 100) x 0.645 - 4.0

B = total number of Direct Selection items / the number of unique Direct Selection addresses

Calculated to one decimal place

Presstream Profile - Minimum Prices

Maximum discount allowed - 25%

	Minimum Price
Presstream profile 1st Class	25.8p
Presstream profile 2nd Class	23.8p
Presstream Walksort profile 1st Class	24.4p
Presstream Walksort profile 2nd Class	22.5p

25. Presstream 250k line

Price		Price		Price		Price		Price			
Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class
1	31.5	29.8	540	64.8	48.5	1030	91.9	62.4	1520	119.9	77.0
60	31.5	29.8	550	65.2	48.8	1040	92.3	62.5	1530	120.5	77.3
70	31.8	30.2	560	66.0	48.9	1050	92.8	63.3	1540	121.2	77.4
80	32.3	30.2	570	66.2	49.5	1060	93.6	63.5	1550	121.6	77.6
90	32.8	30.2	580	67.1	49.9	1070	94.1	63.7	1560	122.4	78.1
100	33.5	30.2	590	67.7	49.9	1080	94.5	63.8	1570	122.9	78.4
110	33.9	30.2	600	68.5	50.8	1090	95.1	64.3	1580	123.3	78.5
120	34.4	30.2	610	69.1	50.8	1100	95.8	64.6	1590	124.0	78.8
130	35.7	30.2	620	69.9	51.3	1110	96.4	64.9	1600	124.6	79.0
140	35.7	30.2	630	70.3	51.3	1120	96.9	65.1	1610	125.2	79.6
150	35.7	30.2	640	70.7	51.6	1130	97.7	65.4	1620	125.6	79.7
160	35.7	30.2	650	71.6	52.1	1140	98.2	65.8	1630	126.4	80.0
170	35.7	30.2	660	71.9	52.3	1150	98.6	66.0	1640	126.9	80.3
180	35.7	30.2	670	72.4	52.3	1160	99.3	66.1	1650	127.3	80.6
190	35.7	30.2	680	72.8	52.3	1170	99.9	66.6	1660	128.1	80.8
200	35.7	30.2	690	73.8	53.4	1180	100.4	66.8	1670	128.6	81.1
210	35.7	30.2	700	74.2	53.4	1190	100.9	67.3	1680	129.2	81.4
220	35.7	30.2	710	74.7	53.5	1200	101.7	67.5	1690	129.6	81.9
230	35.7	30.2	720	74.9	53.5	1210	102.1	67.7	1700	130.3	82.1
240	35.7	30.2	730	75.5	53.7	1220	102.6	67.9	1710	130.9	82.3
250	35.7	30.2	740	76.7	54.4	1230	103.3	68.2	1720	131.3	82.5
260	36.8	31.2	750	77.2	54.4	1240	103.9	68.6	1730	132.1	83.0
270	37.9	32.1	760	77.5	54.4	1250	104.4	68.9	1740	132.6	83.3
280	39.0	33.1	770	77.6	54.8	1260	105.0	69.2	1750	133.0	83.4
290	40.1	34.0	780	78.4	54.8	1270	105.7	69.4	1760	133.7	84.0
300	41.2	34.9	790	79.5	55.7	1280	106.1	69.9	1770	134.4	84.2
310	42.3	36.0	800	79.7	55.7	1290	106.6	70.1	1780	135.0	84.5
320	43.5	36.9	810	80.1	55.7	1300	107.3	70.5	1790	135.4	84.6

Price			Price			Price			Price		
Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class	Weight g	1st Class	2nd Class
330	44.5	37.9	820	80.5	56.2	1310	107.8	70.7	1800	136.2	85.0
340	45.7	38.8	830	80.9	56.2	1320	108.3	71.0	1810	136.7	85.4
350	47.6	39.9	840	81.3	56.4	1330	109.1	71.4	1820	137.1	85.7
360	49.2	40.2	850	82.5	57.5	1340	109.7	71.6	1830	137.8	85.8
370	50.8	41.5	860	83.2	57.7	1350	110.2	71.8	1840	138.4	86.1
380	52.9	42.4	870	83.4	57.7	1360	110.8	72.0	1850	139.0	86.5
390	54.5	43.1	880	84.1	57.9	1370	111.4	72.4	1860	139.4	86.8
400	56.5	44.7	890	84.4	57.9	1380	111.9	72.7	1870	140.2	86.9
410	57.5	45.0	900	84.7	57.9	1390	112.4	73.0	1880	140.7	87.1
420	57.8	45.1	910	85.3	58.0	1400	113.1	73.3	1890	141.1	87.8
430	58.1	45.5	920	86.8	59.3	1410	113.7	73.5	1900	141.8	88.0
440	58.6	45.5	930	86.9	59.6	1420	114.2	73.8	1910	142.4	88.1
450	59.4	45.9	940	87.8	59.6	1430	114.8	74.2	1920	143.0	88.4
460	59.9	46.2	950	87.9	59.6	1440	115.4	74.4	1930	143.5	88.7
470	60.3	46.2	960	88.2	59.7	1450	115.9	74.8	1940	144.0	88.9
480	61.1	46.7	970	88.6	59.7	1460	116.5	74.9	1950	144.7	89.1
490	61.6	46.7	980	88.9	59.7	1470	117.1	75.4	1960	145.1	89.8
500	62.2	47.5	990	89.4	60.0	1480	117.5	75.6	1970	145.9	90.1
510	63.3	48.1	1000	90.1	60.0	1490	118.2	75.9	1980	146.5	90.3
520	63.6	48.1	1010	90.6	61.8	1500	118.8	76.2	1990	146.9	90.6
530	64.0	48.5	1020	91.1	62.1	1510	119.2	76.5	2000	147.6	90.9

26. Minimum Order Value

Product	Price
Paper Posting Cheques*	£20
On line Business Account	£5

* Plus £1 handling charge

27. Response Services

Business Reply Plus and Freepost Plus

	First Class		Second Class	
Format	Weight	Price	Weight	Price
Letter	0-100g	35.0p	0-100g	24.0p
Large Letter	n/a	n/a	n/a	n/a
Packet	n/a	n/a	n/a	n/a

Business Reply Standard and Freepost Standard

	First Class		Second Class	
Format	Weight	Price	Weight	Price
Letter	0-100g	38.5p	0-100g	27.5p
Large Letter	0-100g	52.5p	0-100g	42.5p
	101-250g	74.5p	101-250g	61.5p
	251-500g	106.5p	251-500g	87.5p
	501-750g	153.5p	501-750g	125.5p
Packet	0-100g	122.5p	0-100g	102.5p
	101-250g	151.5p	101-250g	132.5p
	251-500g	182.5p	251-500g	152.5p
	501-750g	225.5p	501-750g	184.5p
	751-1000g	272.5p	751-1000g	220.5p
	1001-1250g	378.5p	1000g+	n/a
	1251-1500g	444.5p		
	1501-1750g	509.5p		
	1751-2000g	568.5p		
	For each additional 2kg or part thereof	252.0p		

Freepost NAME

	First Class	
Format	Weight	Price
Letter	0-100g	46.0p
Large Letter	0-100g	60.0p
	101-250g	82.0p
	251-500g	114.0p
	501-750g	161.0p
Packet	0-100g	130.0p
	101-250g	159.0p
	251-500g	190.0p
	501-750g	233.0p
	751-1000g	280.0p
	1001-1250g	386.0p
	1251-1500g	452.0p
	1501-1750g	517.0p
	1751-2000g	576.0p
	For each additional 2kg or part thereof	252.0p

Licence Fees		
	Annual Licence Fee	Deposit
Business Reply Standard, Freepost Standard, Business Reply Plus and Freepost Plus	£76.70	£45.00
Freepost NAME	£185.85	£59.75
Special Delivery with Business Response Services	£79.70	£118.95

28. International Services

Weight	Airmail Letters Europe	
Not over	Stamps	Franking/Account
10g	£0.56	£0.55
20g	£0.56	£0.55
40g	£0.81	£0.80
60g	£1.05	£1.03
80g	£1.28	£1.26
100g	£1.52	£1.49
120g	£1.77	£1.74
140g	£2.02	£1.98
160g	£2.26	£2.22
180g	£2.51	£2.47
200g	£2.73	£2.68
220g	£2.96	£2.91
240g	£3.19	£3.13
260g	£3.43	£3.37
280g	£3.65	£3.58
300g	£3.89	£3.82
Every 20g up to 500g add	£0.19	£0.19
Every 20g up to 1kg add	£0.17	£0.17
Every 20g above 1kg add	£0.15	£0.15

Weight	Airmail Letters Rest Of World	
Not over	Stamps	Franking/Account
Postcard	£0.62	£0.61
10g	£0.62	£0.61
20g	£0.90	£0.88
40g	£1.35	£1.33
60g	£1.82	£1.79
80g	£2.31	£2.27
100g	£2.80	£2.75
120g	£3.26	£3.20
140g	£3.75	£3.68
160g	£4.23	£4.16
180g	£4.71	£4.64
200g	£5.19	£5.12
220g	£5.65	£5.58
240g	£6.09	£6.02
260g	£6.55	£6.48
280g	£6.98	£6.91
300g	£7.44	£7.37
Every 20g up to 500g add	£0.30	£0.30
Every 20g up to 1kg add	£0.28	£0.28
Every 20g above 1kg add	£0.25	£0.25

Weight	Airmail Printed Papers & Small Packets Europe	
Not over	Stamps	Franking/Account
10g	£1.21	£1.19
20g	£1.21	£1.19
40g	£1.21	£1.19
60g	£1.21	£1.19
80g	£1.21	£1.19
100g	£1.21	£1.19
120g	£1.31	£1.28
140g	£1.45	£1.42
160g	£1.57	£1.54
180g	£1.70	£1.66
200g	£1.82	£1.78
220g	£1.95	£1.91
240g	£2.06	£2.02
260g	£2.18	£2.13
280g	£2.31	£2.26
300g	£2.44	£2.39
Every 20g up to 500g add	£0.11	£0.11
Every 20g up to 1kg add	£0.11	£0.11
Every 20g above 1kg add	£0.10	£0.10

Weight	Airmail Printed Papers & Small Packets Rest of World	
Not over	Stamps	Franking/Account
10g	£1.68	£1.65
20g	£1.68	£1.65
40g	£1.68	£1.65
60g	£1.68	£1.65
80g	£1.68	£1.65
100g	£1.68	£1.65
120g	£1.93	£1.89
140g	£2.19	£2.15
160g	£2.44	£2.39
180g	£2.70	£2.65
200g	£2.94	£2.89
220g	£3.18	£3.13
240g	£3.41	£3.36
260g	£3.64	£3.59
280g	£3.88	£3.83
300g	£4.11	£4.06
Every 20g up to 500g add	£0.24	£0.24
Every 20g up to 1kg add	£0.23	£0.23
Every 20g above 1kg add	£0.22	£0.22

International Priority Services	Fee	Additional Compensation up to £500
Airsure	£4.50	£2.20
International Signed for	£3.70	£2.20

Product	Price
International Reply Coupons	£1.10

Weight	Surface mail Letters Outside Europe only	Weight	Surface mail Printed Papers & Small Packets
Not over	Price	Not over	Price
20g	£0.54	20g	£0.91
60g	£0.92	60g	£0.91
100g	£1.30	100g	£0.91
150g	£1.83	150g	£1.22
200g	£2.34	200g	£1.53
250g	£2.86	250g	£1.84
300g	£3.36	300g	£2.14
350g	£3.86	350g	£2.44
400g	£4.38	400g	£2.76
450g	£4.88	450g	£3.06
500g	£5.39	500g	£3.36
550g	£5.89	550g	£3.67
600g	£6.40	600g	£3.98
650g	£6.90	650g	£4.28
700g	£7.41	700g	£4.59
750g	£7.92	750g	£4.89
800g	£8.42	800g	£5.20
850g	£8.93	850g	£5.50
900g	£9.43	900g	£5.81
950g	£9.93	950g	£6.12
1000g	£10.44	1000g	£6.42
1050g	£10.95	1050g	£6.73
1100g	£11.46	1100g	£7.03
1150g	£11.96	1150g	£7.34
1200g	£12.47	1200g	£7.65
1250g	£12.97	1250g	£7.95
1300g	£13.47	1300g	£8.25
1350g	£13.98	1350g	£8.56
1400g	£14.49	1400g	£8.87
1450g	£15.00	1450g	£9.17
1500g	£15.50	1500g	£9.48
1550g	£16.00	1550g	£9.79
1600g	£16.51	1600g	£10.09
1650g	£16.94	1650g	£10.35
1700g	£17.37	1700g	£10.61
1750g	£17.80	1750g	£10.87
1800g	£18.23	1800g	£11.13
1850g	£18.66	1850g	£11.39
1900g	£19.09	1900g	£11.65
1950g	£19.52	1950g	£11.91
2000g	£19.95	2000g	£12.17
		2000g+	Each 50g thereafter up to 5000g add £0.26
	Letters over 2000g cannot be sent by Surface Mail		Small Packets over 2000g cannot be sent by Royal Mail International Services

International contract services

29. International Response Services

Weight	International Response Services	Price
Up to		
50g	International Business Response Services	£0.52
50g	International Business Response Services Enhanced	£0.62
250g	International Business Response Services Enhanced	£1.25
20g	Admail Letters	£0.99
50g	Admail Letters	£1.09
50g	Admail Packets	£1.20
100g	Admail Packets	£1.72
250g	Admail Packets	£2.66
500g	Admail Packets	£3.70
1000g	Admail Packets	£7.50
2000g	Admail Packets	£10.42
50g	International Stamped Response	£0.47
50g	International Stamped Response Packets	£0.47
100g	International Stamped Response Packets	£0.62
250g	International Stamped Response Packets	£0.88
500g	International Stamped Response Packets	£1.09
1000g	International Stamped Response Packets	£2.19
2000g	International Stamped Response Packets	£3.02

Licence	Annual licence fee for International Response Services
Price	£130

30. Contract Airsure

Europe*	
Weight g	Price
0-100 E	£4.90
101 -250 E	£5.30
251 -500 E	£5.90
501-750 E	£6.90
751- 1000 E	£7.50
1001 - 1250 E	£8.30
1251 - 1500 E	£9.15
1501 - 1750 E	£9.90
1751 - 2000 E	£10.50

* Formats P & G are being discontinued.

Rest of World	
Weight g	Price
0-100	£4.95
101 -250	£5.55
251 -500	£6.95
501-750	£10.00
751- 1000	£12.10
1001 - 1250	£14.10
1251 - 1500	£16.05
1501 - 1750	£17.95
1751 - 2000	£19.90

31. Royal Mail handling fee for collection of HMRC Charges

Royal Mail handling fee	Price
Per item	£8

Added Value Services

32. Business Collections

Spend per annum on Royal Mail Services	Type of Collection	Price per annum
Less than £15,000		
	Weekday	
	Collection	£500
	Timed Collection	Additional £800
	Saturday	
	Collection	£150
	Timed Collection	Additional £200
More than £15,000*		
	Weekday	
	Collection	Free
	Saturday	
	Collection	Free
	Additional floor fees	
	Per floor	£125
Single Collection		
	Per Collection	£12.50

*Customers spending more than £15k per annum on Royal Mail services will have free collections; times to be mutually agreed with their local collections manager as they are currently

33. PO Box Service

PO Boxes	
Duration	Price
Basic Service	
6 months	£51.00
1 year	£62.85
Basic Service plus mail from a box delivered to a street address	
6 months	£102.05
1 year	£125.75
Basic Service plus mail transferred from a street address to a box	
6 months	£102.05
1 year	£125.75
PO Locked Box	
6 months	£130
1 year	£160

34. Redirection

Time	Redirection		
	Social Inland	Business Inland	International
12 months	£39.05	£78.10	£78.10
6 months	£26.00	£52.05	£52.05
3 months	£16.85	£26.00	£33.75
1 month	£7.65	£15.50	£15.50

Redirection Fast track set up fee of £7.50

35. Keepsafe

Keepsafe Social	Prices
17 Days	£8.95
24 Days	£12.60
31 Days	£15.75
66 Days	£29.40
Keepsafe Business	Price
4 working days at Christmas and Easter	Free
66 days at any time	£29.40

Keepsafe Fast track for Social and Business set up fee of £7.50

36. Other delivery and collection services

Service	Price
Timed Delivery	£3,150
Early Collect	£2,670
Redirect Diversion	£305
Caller Services	£1.00
Rural Delivery	£1.25

37. Selectapost

Selectapost Fee	If delivered to a single point	If delivered to multiple points
	Price	Price
Quarterly charge per selection	£28.85	£28.85
Per 1000 letters	£18.50	£19.15
Per 1000 large letters	£27.75	£28.40

38. Presorted Delivery and Early Extraction

See pricing calculator at: www.royalmail.com/psd

39. Postal Voting

See pricing calculator at: www.royalmail.com/pv

40. Business Mail Secure

Contact us on: **08457 950 950**

41. DVD Packaging

Volumes '000s	Price
150-600	74.8p
Over 600	72.8p

42. Big Book

Weight	Price		
	Volume band A	Volume band B	Volume band C
751-1000g	112p	105p	100p
1001-1250g	141p	134p	130p
1251-1500g	162p	154p	150p

43. Royal Mail Heavyweight

Weight	Price		
	Volume band A	Volume band B	Volume band C
751-1000g	134p	129p	126p
1001-1250g	159p	154p	150p
1251-1500g	173p	166p	162p
1501-1750g	187p	180p	176p
1751-2000g	201p	194p	189p
2001-2250g	216p	208p	203p
2251-2500g	229p	220p	215p
2501-2750g	242p	233p	227p
2751-3000g	255p	245p	239p

44. Royal Mail Pouch Services

Weight of pouches	Price of pouch	Annual site fees	Prices per site
350g-500g	£1.55	Up to 50 sites	£112
up to 1 kg	£2.11	Up to 100 sites	£81
up to 2 kg	£2.97	Up to 500 sites	£58
up to 5 kg	£5.72	Up to 1000 sites	£23
up to 10 kg	£9.16	1001 - 1500 (max) sites	£18

45. Ministerial Pouches

Price per Ministerial Pouch	£24.25
------------------------------------	--------

46. Admail

Admail licence fee duration days	Price
30	£138
60	£240
90	£312
180	£545
1 year	£820

Stamps	Sheets of 100 stamps
	Prices
First Class self-adhesive stamps	£39.00
Second Class self-adhesive stamps	£30.00
First Class Large Letter self-adhesive stamps ¹	£30.50
Second Class Large Letter self-adhesive stamps ¹	£23.50
1p stamps	£1.00
2p stamps	£2.00
5p stamps	£5.00
9p stamps	£9.00
10p stamps	£10.00
17p stamps	£17.00
20p stamps	£20.00
22p stamps	£22.00
50p stamps	£50.00
54p stamps	£54.00
56p stamps	£56.00
62p stamps	£62.00
90p stamps	£90.00
£1.00 stamps	£100.00
£1.50 stamps	£150.00
£2.00 stamps	£200.00
£3.00 stamps	£300.00
£5.00 stamps	£500.00
36 x Airmail stickers	Free

¹ Sheets of 50 stamps

Stamp Rolls	
	Prices
500 x First Class stamps	£195.00
500 x Second Class stamps	£150.00
1000 x First Class stamps	£390.00
1000 x Second Class stamps	£300.00
10000 x First Class stamps	£3,900.00
10000 x Second Class stamps	£3,000.00

48. Pre-Paid Envelopes

Delivery Service	Pre-paid Envelopes per 100 items	
Weight not over	Size	Prices
	DL size – (110mm x 220mm)	
First Class up to 100g	100	£47.50
First Class up to 100g	100 windows	£48.00
Second Class up to 100g	100	£38.50
Second Class up to 100g	100 windows	£39.00
	C5 size – (162mm x 229mm)	
First Class up to 100g	100	£49.00
Second Class up to 100g	100	£40.00
	C4 size – (228mm x 320mm)	
First Class up to 100g	100	£76.50
Second Class up to 100g	100	£62.50

49. Special Delivery Pre-Paid Envelopes

Size	Special Delivery Pre-Paid Envelopes
	Prices
5 x C5 Next Day envelopes (up to 500g)	£27.00
5 x C4 Next Day envelopes (up to 500g)	£27.00
5 x C3 Next Day envelopes (up to 1kg)	£33.50
5 x Next Day light goods packs (up to 2kg)	£43.25
5 x C4 9am envelopes (up to 500g)	£63.25

50. International Pre-Paid Airpacks

Weight	Pre-Paid Airpacks	
Not over		Prices
300g	C4 Europe Pre-Paid	£3.15
300g	C4 Worldwide Pre-Paid	£4.20
500g	C3 Europe Pre-Paid	£4.75
500g	C3 Worldwide Pre-Paid	£6.10
300g	International Signed For pack C4 Europe Pre-Paid	£6.30
300g	International Signed For pack C4 Worldwide Pre-Paid	£7.50
300g	Airsure pack C4 Europe Pre-Paid	£7.00
300g	Airsure pack C4 Worldwide Pre-Paid	£7.99

51. Airletters

Airletter	Prices
Standard	£0.52
Packet of 6	£2.88
Welsh bilingual	£0.52
Christmas	£0.66

52. International Stamps

International Stamps (books of 4)	
	Prices
Postcard	£2.48
Europe Letter up to 40g	£3.24
Worldwide Letter up to 40g	£5.40

BFPO MAIL

53. HM Forces Airmail

Format	Weight	BFPO Airmail
Letter	0-100g	£0.39
Large	0-100g	£0.61
Letter	101-250g	£0.90
	251-500g	£1.24
	501-750g	£1.77
Packet	0-100g	£1.28
	101-250g	£1.62
	251-500g	£2.14
	501-750g	£2.65
	751-1000g	£3.25
	1001-1250g	£4.45
	1251-1500g	£5.15
	1501-1750g	£5.85
	1751-2000g	£6.55
Forces Airletters		£0.39
Postcards		£0.39

54. BFPO Special Delivery using own envelope

Maximum	To all BFPO addresses	Weight not over			
Compensation not over		100g	500g	1kg	2kg
£500		£4.95	£5.40	£6.70	£8.65
£1,000		£5.80	£6.25	£7.55	£9.50
£2,500		£7.40	£7.85	£9.15	£11.10

55. BFPO Special Delivery using C4 or C5 Special Delivery envelopes

Maximum	To all BFPO addresses	Weight not over		
Compensation not over		500g	1kg	2kg
£500		£5.40	£6.70	£8.65
£1,000		£6.25	£7.55	£9.50
£2,500		£7.85	£9.15	£11.10

56. BFPO Special Delivery using C3 Special Delivery envelopes

Not over	Weight not over 1kg	Weight not over 2kg
£500	£6.70	£8.65
£1,000	£7.55	£9.50
£2,500	£9.15	£11.10

57. BFPO Recorded fee

BFPO Recorded fee is 75p plus postage